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Russell Burton  
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Martyn Craven  
Youth:  
Ann Nicholas  
Vocational/Publicity:  
Allen Foote  
Membership:  
Paul Wilson  
Fellowship:  
Peter Spurdle  
Welfare:  
Garth Wilson  
Bulletin:  
Margriet Theron  
Programme:  
Denis Marriner  
Sergeant:  
Richard Pryce  
Webmaster/Archivist:  
Tony Baker

Meetings on  
Mondays at 12.30 pm  
(except public  
holidays)  
Sudima Hotel  
1000 Eruera Street  
Phone 07 348 1174  
to apologise if unable  
to attend.



# Rotary Club of Rotorua

Monday, 10 August 2015

## President's Pen

Carmen Schöberl, the Club's International Youth Exchange student, has finally arrived from Austria for what will surely be a momentous year for her; something that will stay with her for a lifetime. Thanks to Tony Baker for uploading the photos onto the Club's Facebook page. I have to say Carmen looks a lot better than me!

In thinking about what lies ahead for Carmen, it caused me to think again on what Rotary offers. Years ago, (perhaps even in another lifetime), I used to sell life insurance. During our training we were taught a number of different sales approaches. One that I have never forgotten is the FAB formula. FAB stands for Features, Advantages and Benefits. We were told that in any sales presentation we were to point out the Features of the product we were offering, the Advantages of it, and the Benefits that the client would receive.

Perhaps that is something we could apply to Rotary. When I think of Carmen being here, she will certainly experience the FAB of Rotary from a consumer's perspective, but what about the Features, Advantages and Benefits for members? There are many Features, Advantages and Benefits of being a Rotarian, but it is easy to forget them and get caught up in the fellowship and our regular meetings. Rotary is far more than that, and perhaps we would benefit from recalling the FAB that we all experience as members. Then we can go out, engage with colleagues and present the Features, Advantages and Benefits of becoming a member to them.

In her address yesterday, Su Robins was promoting having an Enduring Power of Attorney, and encouraging us to HAVE THE DISCUSSION with our families about our health care.

Let's HAVE THE DISCUSSION with our colleagues; invite them to join Rotary; and be a gift to the world.

**President Ray**

# Notices and reminders

## Rotary Down Under in the digital age

Here is a reminder of a message that came from Gavin Petrie, District 9930 Communication Officer, to all Rotarians:

You can have your say in shaping the future of Rotary Down Under. In a digital transforming world how do you see Rotary Down Under delivering on its charter of communicating, informing, educating and being a sounding board platform for Rotarians down under? What do you see will be the major transformation for Rotary Down Under in the next 5 years and what do you require from Rotary Down Under to better inform you as a Rotarian? How often and in what medium?

These issues are to be considered by the RDU Board in October. Rotarians are invited to submit their views on the matters they believe will affect the future of Rotary Down Under to [RDU2020@rotarydownunder.com.au](mailto:RDU2020@rotarydownunder.com.au) by Friday 11 September 2015.

Best regards

Colin Robinson  
Rotary Down Under - New Zealand and Pacific Islands Editorial Office

## The Club's Operating Manual: printing YOUR section for update and use

It is the responsibility of all Directors and other Officers of the Club of the previous year to ensure that the Club's Operating Manual remains up to date. Could the 2014/15 Directors and Officers please look at their sections of the Manual and let Bruce Scott know if there are updates and improvements required. The Operating Manual is available on the Club's website, [www.rotaryrotorua.org.nz](http://www.rotaryrotorua.org.nz) under About Us. Scroll down to the bottom of the page to find the Operating Manual. The 2015/16 Directors and Officers should each print the relevant section of the Manual for use during their year of service.

## Lifelink Samaritans Committee member needed

Allen Foote has represented the Rotary Club of Rotorua for many years on the Committee of Lifelink Samaritans. Now the meeting of the Club's Directors falls on the same night as the Lifelink Committee meeting. The organisation provides a 24 hour telephone service as well as a face to face listening and counselling service to all people in the wider Rotorua area. One of its aims is to provide a service that will aid in the prevention of suicide. Being on the Committee, representing our Club, involves just a few hours monthly. Please contact Allen if you would be willing to take on this role.

## Hon Steve Chadwick, guest speaker on 31 August 2015

Mayor Steve has confirmed that she will be our guest speaking on Monday, 31 August 2015 to update us on Rotorua Lakes Council matters. This would be a good opportunity to invite colleagues and friends to our Rotary meeting.

## Carmen is with us!

The Club's International Youth Exchange student, Carmen Schöberl, arrived safely at Auckland International Airport last Saturday. She was met by Fergus and Barbara Cumming and attended her first Club meeting on Monday. Welcome to Rotorua, Carmen!

## Civic bonding

Informal get-together of members of the Club for a drink and a chat at 5.30 pm; this Friday at the CT Club.

## Orange picking

The Club's regular orange picking on Kierin Irvine's farm north of Tauranga has been scheduled for Sunday, 16 August 2015. Please put this enjoyable Club activity, which is also a good fundraiser thanks to Kierin's generosity, into your diary now.

## Daffodil Day helpers sought

The Cancer Society is seeking some Rotarians to assist with the collections on Daffodil Days, Friday, 28 August and Saturday, 29 August 2015. The money raised will provide supportive care for cancer patients, fund cancer research and provide the public with ways to reduce the risk of cancer. Please contact Russell Burton on [Russell.burton@scionresearch.com](mailto:Russell.burton@scionresearch.com) if you can help.

## Birthday wishes

Happy Birthday to:

- Don Macfarlane (10 August)
- Peter Baars (17 August)
- Karl Meyer (17 August)



# From the previous meeting

## Quotes from Bruce Scott

- Things do not happen. Things are made to happen. – John F Kennedy.
- We make a living by what we get, but make a life by what we give. – Winston Churchill.

## Guest speaker Su Robins, Manager of Makoha Rest Home

Su Robins holds an MA in Nursing and is a very experienced rest home manager. She had many practical ideas for Club members on how to stay out of residential care. It is reassuring to know that only 6% of the population end up in residential care, almost always after an incident such as a fall or hospitalisation for a stroke, heart surgery or dementia. Makoha is a 24 bed rest home. Su would like to employ more Maori staff; she has many staff members from overseas. The residents range from 39 to 105 years of age, and they are mostly Maori men. Risk factors for ending up in residential care are: smoking, obesity, high blood pressure, and loneliness. Being part of and contributing to the community; having an active circle of friends; making a will; giving enduring powers of attorney to a trusted relative or friend; displaying emergency phone numbers on the phone; have a good relationship with the receptionist of your GP; getting over bad experiences; pacing yourself; knowing what the triggers are for chronic health conditions; knowing how to manage your finances; getting low maintenance and low tech appliances before you retire; decluttering your home; ensuring that you have the staples for good meals in your cupboard and supporting a charity were just some of Su's advice. She strongly recommended Atul Gawande's book *Being Mortal: Illness, Medicine, and What Matters in the End*. It is available in Kindle at a very modest price, and comes VERY highly recommended by Margriet for anyone planning to grow old!

## Club speaker Murray Patchell

Murray came to Rotorua 25 years for short stay. He joined Rotary at that time. He thanked the members of the Club for their support over the past two years while his family went through very challenging times. He entered public practice accounting and Hulton Patchell and had a staff of 20 when his partner retired two years ago. The firm then merged with Deloitte which has 210,000 staff worldwide; 1,000 in New Zealand. The Rotorua staff numbers have now increased by 50% and they focus on having the best people; the best products; and the best perception in the target market. They have brought a number of highly skilled Maori accountants back to Rotorua. Deloitte provides sponsorships for Rotorua events. Murray's motto is: stay alert - you do not know what is around the corner.

# Duty roster

If you cannot do your rostered duty, please arrange a replacement and advise

Sergeant Richard Pryce on 027 2765478 or rpryce@tomwake.co.nz

Club speakers to advise Margriet on [theronm@yahoo.com](mailto:theronm@yahoo.com) if they require the data projector.

|                   | <b>10 August 2015 at 12.30 pm<br/>at the Sudima Hotel</b> | <b>17 August 2015 at 12.30 pm<br/>at the Sudima Hotel</b> |
|-------------------|---|---|
| Guest Speaker     | Gert Taljaard:<br>Rotorua – Be Part of It                 | Malcolm Thomas:<br>Cycle NZ Boar member; Crankworx update |
| Introduction      | Martin Kinder   | Denis Marriner  |
| Vote of thanks    | Kierin Irvine   | Don Macfarlane  |
| President's table | Murray Patchell   | John Powell   |
| Club speaker      | AG Richard Evans  | John Powell   |
| Fellowship/badges | Peter Spurdle   | Perry Stevens   |
| Quote of the week | Perry Stevens   | Roger Willard   |
| Fining officer    | Bob Allison   | Richard Pryce   |
| Committee report  | Martyn Craven   | Ann Nicholas  |

**BULLETIN DEADLINE:** Noon on Wednesdays

Phone 347 7211 or 021 172 9697; email: [theronm@yahoo.com](mailto:theronm@yahoo.com)